

LEADING IN UNCERTAIN TIMES

Video Session

When the culture, climate, or circumstances change, you have to be willing and flexible enough to abandon or change your plans.

Be stubborn with your vision.

Be flexible with your plans.

Referenced: *Built to Last* by Jim Collins

Team Discussion Questions

1. When have you seen a team or organization be stubborn with their vision but flexible with their plans?

(Example: Netflix was stubborn with their vision to be the best global entertainment distribution service, but flexible when that meant pivoting from DVD delivery to streaming.)

2. When Andy's fundraising plan flopped, he was asked: *What do you think God's trying to tell you?* (In other words: *since the plan isn't working out, maybe the vision is wrong...*)
 - When have you asked or been asked that question?
 - Did it cause you to question your vision? Your plans? Both?
3. It's easy to get so excited about or enamored with our plans that failure feels catastrophic.
 - What plans are at risk of becoming, as Jim Walton said, "sacred" to your team?
4. Zoom out on a plan or project that you're currently working on. What's the vision behind it?
 - If that plan or project doesn't work out, can the vision survive? What might that look like?